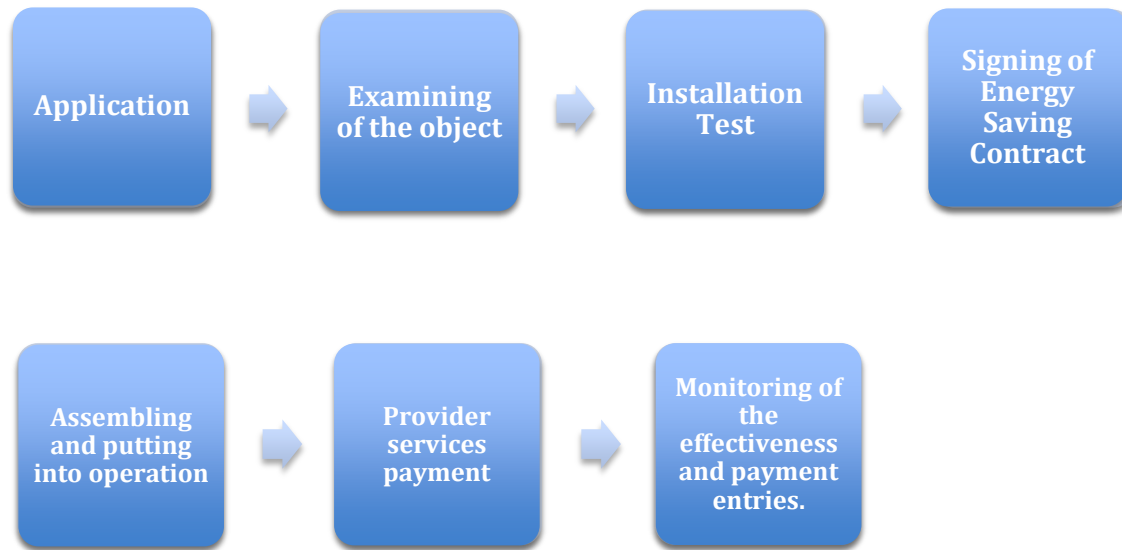


## Translation into English

Application of making a decision concerning the financing of projects with the volume up to 5000 (equivalent to 350 000 rub.) in relation to modernization of lighting in multi-flat buildings by Energy Saving Quarter project participants.



**Application – Examining – Installation Test – Signing of Energy Saving Contract – Assembling and putting into operation – Provider services payment – Monitoring of the effectiveness and payment entries.**

### **Application**

Project start up. Should be filled in by the customer in standard form.

Initial informing of the future customer about the terms of the Energy Saving Agreement ( it is necessary to carry out application standard form to find out the initial information about the Customer ). Extent of performance – 7 days. Executor – LCC “INNOKOR”.

Examination of the finance on credit possibilities, taking into consideration Customer’s accumulation. Estimation of possibilities and terms of state and municipal support of Customer’s energy saving activities. Extent of performance – 7 days. Executor – NP (Noncommercial Partner) “Domovladeletz”.

### **Examining of the object**

- is carried out in full accordance with terms of 261 FL and its valid changes (obtaining actual information about real resource consumption, inventory-

- making and state of engineering building facilities and enclosed constructions. In the end an energy saving program of the object is carried out with recoupment calculations from technological introductions of project participants). Extent of performance – 14 days from signing of the agreement on examining. Privileged cost for project participants is 25000 rub. Executor – LCC “INNOKOR”.
- Express analysis of the Applicant’s financial balance sheet within 3 years with the calculation of financial stability index, norms of liquidity index for current (1,5-3), overall (0,25) liquidity and financial independence (>0,5) for evaluation of project participant ability to pay off under the agreement in long term period. Extent of performance – 7 days. Executor – NP “Domovladeletz”.

### **Installation Test**

- Lighting equipment installation test is carried out ( visual demonstration of equipment qualities and economy concept for residents of the multi-flat building in order to get positive or different decision). It is carried out simultaneously with examining. Extent of performance – 14 days from signing of the examining agreement. . Executor – LCC “INNOKOR”.
- **Signing of Energy Saving Contract**
- Making a decision on financing. Participants interrelation wording in the form of an agreement. Extent of performance – 30 days.. Executor – LCC “First S.P. Energy Saving Com.”.
- Participants interrelation wording in the form of an agreement. Carrying out of all necessary procedures of making decisions by proprietors. Extent of performance – 30 days. Executor – NP “Domovladeletz”.
- Contractors interrelation wording in the form of an agreement. Extent of performance – 30 days. Executor – LCC “INNOKOR”.
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- **Assembling and putting into operation**
- Carrying out the assembling of the equipment. Extent of performance – 14 working days after signing of Energy Saving Agreement. Executor – LCC “INNOKOR”.
- Putting into operation Act signing. Extent of performance – 3 days. Executor – NP “Domovladeletz”.
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- **Provider services payment**
- Payment to the executive of the Energy Saving Agreement according to the Customer’s obligations. . Extent of performance – 3 banker’s days after putting into operation Act signing. Executor – NP “Domovladeletz”.
- Payment to the equipment supplier.
- Extent of performance – 5 banker’s days after putting into operation Act signing. Executor – LCC “First S.P. Energy Saving Com.”.
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- **Monitoring of the effectiveness and payment entries.**
- Collecting information on the coming saving.

Executor – LCC “INNOKOR”.  
Information analysis on achieved saving.  
Executor – LCC “First S.P. Energy Saving Com.”.  
Payment control.  
Executor – NP “Domovladeletz”.

It is carried out within the validity period of the agreement.

Project life cycle from getting the Application till payment comprises 70 days.  
Additional terms and conditions which can be fulfilled by the project participants are the following:

- LCC “INNOKOR”. 3 year guarantee for Service and equipment supplied within this Agreement.
- NP “Domovladeletz”. Solidary responsibility concerning Consumer’s financial obligations.
- LCC “First S.P. Energy Saving Com.”. Period of making a decision on project financing is within 30 days after getting the examining results.

**Supplier’s essential guarantee - LCC “INNOKOR**

1. Guarantee to redeem the equipment by inventory balance cost in case the Customer’s inability to pay.
2. The possibility to sign an extended guarantee in case of theft and other cases.

**НП «Городское объединение домовладельцев»**

/Н.В. Питиримов/

**ООО «Первая Петербургская Энергосервисная Компания»**

/Р.С. Оттосен/

**ООО «ИННОКОР»**

/И.О. Королев/